



**In a fast moving market, it's critical to be prepared at every step including earnest money release. To avoid any delays in EM release, here are a few things to keep in mind:**

**1. SELLERS SHOULD HAVE A JOINT ACCOUNT:**

If there is more than one person named as seller, the account to which the funds will be deposited must be a joint account.

**2. KNOW IN ADVANCE WHICH ACCOUNT WILL BE USED:**

Have detailed account information ready to pass along to escrow, including deposit procedures, type of account and wire instructions.

**3. ACCOUNT IN THE NAME OF THE ESTATE, LLC OR TRUST:**

If the seller to the transaction is an estate, LLC or a Trust, escrow can only release funds to an account in the name of that entity. This must be setup ahead of time and account details provided to escrow.

**4. WIRE OR CASHIER'S CHECK REQUIRED:**

Buyers should be ready to either wire funds or bring in a cashier's check to escrow if there are instructions to release earnest money prior to the closing date.

**5. ALWAYS SEND ACCOUNT INFORMATION SECURELY:**

CW will provide a form that will allow for the secure transmission of personal information and sensitive data.

**Providing this information to your escrow team as soon as possible makes for a smoother road to closing!**